News Release

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Riyad Bank Saudi Arabia PMI®

Activity and demand growth remain strong, but cost pressures rise in non-oil economy

Key findings

Input price inflation quickens

Output and sales continue to expand markedly

Employment growth eases from nine-year high

The Riyad Bank Saudi Arabia PMI® continued to signal a rapid expansion in the non-oil private sector in November, despite evidence that price pressures accelerated to their highest in nearly one-and-a-half years. Reports of increased raw material prices fuelled a renewed uplift in firms' selling charges, but demand conditions remained strong and new business inflows rose at the sharpest rate since June as firms cited new customers and greater investment spending.

Output levels also expanded sharply in November in response to the marked upturn in sales, while the rate of job creation was solid but weakened from October's nine-year high. Robust demand expectations meant that the outlook for future activity in the non-oil sector was the strongest in five months.

The headline figure is the seasonally adjusted Riyad Bank Saudi Arabia Purchasing Managers' Index TM (PMI $^{\otimes}$). The PMI is a weighted average of the following five indices: New Orders (30%), Output (25%), Employment (20%), Suppliers' Delivery Times (15%) and Stocks of Purchases (10%). For the PMI calculation the Suppliers' Delivery Times Index is inverted so that it moves in a comparable direction to the other indices.

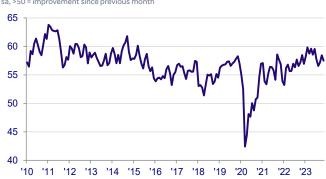
The headline PMI dropped from 58.4 in October to 57.5 in November, but stayed well above the 50.0 neutral threshold to signal a marked improvement in business conditions across the Saudi Arabian non-oil private sector economy. The fall in the headline index was due to moderations in the rate of staff and inventory growth, as well as a sharp reduction in delivery times.

However, the two largest contributors to the headline index saw upticks in November, with the New Orders Index posting its highest reading in five months. New order intakes continued to rise considerably as companies highlighted improvements in market conditions, customer numbers and investment spending. The uplift came despite weakness in foreign demand, as the latest data showed new export orders declining for the third time in four months.

In response, non-oil companies reported a marked increase in business activity during November, one that was slightly faster

Riyad Bank Saudi Arabia PMI

sa, >50 = improvement since previous month



Sources: Riyad Bank, S&P Global PMI. Data were collected 9-22 November 2023

Comment

Naif Al-Ghaith PhD, Chief Economist at Riyad Bank, said:

"Riyad Bank PMI continues to show an expansion in the non-oil activities driven by a five-month high in new order growth. Firms anticipate a continuous increase in output, fuelled by a robust inflow of new projects. Manufacturers, in particular, are highly optimistic about the next 12 months, as they anticipate a favourable business climate. Additionally, the wholesale and retail sectors also show promising signs, aligning with the overall positive sentiment. This bodes well for Saudi Arabia's economic growth and suggests a favourable environment for businesses in various industries.

"Despite the expansion in new orders and output, the new export figures have remained relatively low to be in line with the non-oil exports figures posted by GASTA. This weak performance in exports can be primarily attributed to the petrochemical sectors as this sector represents more than 29% of non-oil exports.

"Another factor affecting the PMI is the response of prices to input costs. Over the past few months, input prices have been increasing. and this trend has started to impact the price of final goods and services. However, due to competitive pressures, the impact on overall prices has been somewhat subdued. This month, output prices recorded an increase, yet one that was slower than the increase in input prices.

"In summary, the Saudi PMI has shown positive signs of expansion, driven by strong sales, increased orders, and effective marketing strategies. However, the export numbers, particularly in the petrochemical sectors, have remained relatively low compared to the previous year. Additionally, while input costs have been rising, competitive pressures have limited the impact on overall prices."



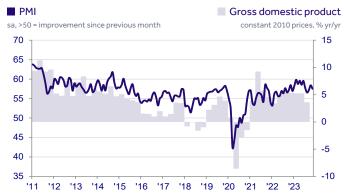


than in October. The rapid expansion led to a continuation of the recent run of strong purchasing growth, with the latest upturn among the fastest in over eight years. Subsequently, input stocks rose again, albeit at a softer rate.

Meanwhile, the latest survey data indicated a further pick-up in $cost\,in flation\,across\,the\,non-oil\,economy.\,Overall\,input\,costs\,rose$ at their quickest pace since June 2022, led by increased purchase prices, especially in the construction sector. Wage inflation moderated but also remained above average, as some firms cited efforts to retain experienced staff and compensate workers for greater living costs. Higher salaries came amid another solid increase in employment across the non-oil sector, although the rate of growth eased from October's nine-year record.

Increased cost burdens led non-oil companies to lift their selling charges for the first time in three months in November. Whilst the increase was still partly offset by competitive pressures, more companies highlighted the need to pass on rising input prices to their customers, leading to the quickest increase in charges since May.

Finally, business expectations for the coming 12 months improved notably in November. The outlook was the strongest since June, amid broad hopes that new business inflows will remain robust and drive higher activity.



Sources: Riyad Bank, S&P Global PMI, GaStat via S&P Market Intellige

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The Riyad Bank Saudi Arabia PMI® is compiled by S&P Global from responses to questionnaires sent to purchasing managers in a panel of around 400 private sector companies. The panel is stratified by detailed sector and company workforce size, based on contributions to GDP. The ectors covered by the survey include manufacturing, construction, wholesale, retail and services. Data were first collected August 2009.

Survey responses are collected in the second half of each month and indicate the direction of change compared to the previous month. A diffusion index is calculated for each survey variable. The index is the sum of the percentage of 'higher' responses and half the percentage of 'unchanged' responses. The indices vary between 0 and 100, with a reading above 50 indicating an order of the percentage of 'unchanged' responses. The indices vary between 0 and 100, with a reading above 50 indicating an order of the percentage of 'higher' responses and half the percentage of 'unchanged' responses. The indices vary between 0 and 100, with a reading above 50 indicating an order of the percentage of 'higher' responses and half the percentage of 'unchanged' responses. The indices vary between 0 and 100, with a reading above 50 indicating an order of the percentage of 'unchanged' responses. The indices vary between 0 and 100, with a reading above 50 indicating an order of the percentage of the percentage of 'unchanged' responses. The indices vary between 0 and 100, with a reading above 50 indicating an order of the percentage of the percentag overall increase compared to the previous month, and below 50 an overall decrease. The indices are then seasonally adjusted.

The headline figure is the Purchasing Managers' Index™ (PMI). The PMI is a weighted average of the ollowing five indices: New Orders (30%), Output (25%), Employment (20%), Suppliers' Delivery Times (15%) and Stocks of Purchases (10%). For the PMI calculation the Suppliers' Delivery Times Index is inverted so that it moves in a comparable direction to the other indices.

Underlying survey data are not revised after publication, but seasonal adjustment factors may be revised from time to time as appropriate which will affect the seasonally adjusted data se

For further information on the PMI survey methodology, please contact economics@spglobal. com.

About PMI

Purchasing Managers' Index™ (PMI®) surveys are now available for over 40 countries and also for key regions including the eurozone. They are the most closely watched business surveys in the world, favoured by central banks, financial markets and business decision makers for their ability to provide up-to-date, accurate and often unique monthly indicators of economic trends. www.spglobal.com/marketintelligence/en/mi/products/pmi

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We provide a comprehensive range of products and services fully compliant with the Islamic Sharia' to meet the needs of both retail and corporate customers, including small and medium-size enterprises. We play a leading role in various areas of finance and investment around Saudi Arabia, that is why we are distinguished as a leading financier and arranger of syndicated loans in the oil, petrochemicals and most of the Kingdom's notable infrastructure projects. www.riyadbank.com

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